



2022 SUMMARY OF SERVICES AND INCENTIVES FOR AGRIBUSINESS

FOCUS ON ENERGY® has been helping farmers grow their profitability since 2001. Energy efficiency projects not only save money – they also have the potential to generate **\$762 MILLION in economic benefits** by the year 2040. Find out how your agribusiness can get in on energy efficiency.

Start Saving Today!



Consult with your Energy Advisor (see map on the last page) to determine your facility's energy-savings potential.



Work with registered Trade Allies to ensure you select qualifying equipment to maximize energy savings. Find a registered Trade Ally at focusonenergy.com/findatradeally.



Utilize your Energy Efficiency Best Practices Guidebook for recommendations to reduce energy use and operating costs. Visit focusonenergy.com/guidebooks.

Save Energy and Money for Your Farm!

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Partnering with Wisconsin utilities

Prescriptive incentives are available for products purchased and installed between January 1 - December 31, 2022. Visit focusonenergy.com/catalogs for current catalogs and information regarding additional incentive offerings.

Refer to the **AGRIBUSINESS INCENTIVE CATALOG** for a comprehensive list of incentives.

SPECIALTY EQUIPMENT		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Well Water Plate Heat Exchanger	(<135 milking cows)	\$400/Pre-Cooler	\$400/Pre-Cooler
	(≥135 milking cows)	\$3/Milking Cow ¹	\$3/Milking Cow ¹
Variable-Speed Control Vacuum Pump, <500 milking cows (Dairy Farm, Parlor, Milk House)		\$7/Milking Cow ¹	\$7/Milking Cow ¹
Variable-Speed Control Vacuum Pump, 500-2,000 milking cows (Dairy Farm, Parlor, Milk House)		\$5/Milking Cow ¹	\$5/Milking Cow ¹
Variable-Speed Control Milk Pump (Dairy Farm, Parlor, Milk House)		\$3/Milking Cow ¹	\$3/Milking Cow ¹
ECM Compressor/Condenser/Condensing Unit Fan Motor		\$25/Motor	\$25/Motor
Low-Energy Livestock Waterer (Heating Element Maximum of 250W)		\$40/Waterer	Not Eligible
Zero-Energy Livestock Waterer		\$60/Waterer	\$60/Waterer
Dryer Controls, ≥30 to ≤100 lbs, ≥500 to ≤2500 loads/year		\$50/Dryer	Not Eligible
Swine Farrowing Crate Heater	Single	\$20/Heater	\$20/Heater
	Double	\$40/Heater	\$40/Heater
Efficient Natural Gas Grain Dryer		\$12 per Bushel/Hr Drying Capacity	Not Eligible
Grain Dryer Tune-Up		\$100/Tune-Up	Not Eligible
Pump Motor Horsepower (HP) Reduction		\$65/Reduced Horsepower	Not Eligible
Greenhouse Climate Controls		\$0.03/Square Foot	\$0.03/Square Foot
LIGHTING		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Lighting (Interior, Exterior, Controls)		Varies - See Lighting Incentive Catalog for more incentives	Varies - See Lighting Incentive Catalog for more incentives
LED High/Low Bay Lighting		\$45-\$75/Fixture	\$45-\$75/Fixture
LED High/Low Bay Mogul Screw-Base (E39) Lamp		\$0.20/Watt Reduced	Eligible under Lighting Power Density
Lighting Power Density (LPD) better than baseline requirements		Not Eligible	\$0.04/kWh Reduced
Horticultural Lighting	<700W LED replacing 1,000W HID, Non-Stacked Indoor Farm	\$120/Fixture	Not Eligible
	<400W LED replacing 600W HID, Non-Stacked Indoor Farm	\$80/Fixture	Not Eligible
	<700W LED replacing 1,000W HID, Supplemented Greenhouse	\$80/Fixture	Not Eligible
	<400W LED replacing 600W HID, Supplemented Greenhouse	\$60/Fixture	Not Eligible
	<250W LED replacing 400W HID, Supplemented Greenhouse	\$50/Fixture	Not Eligible

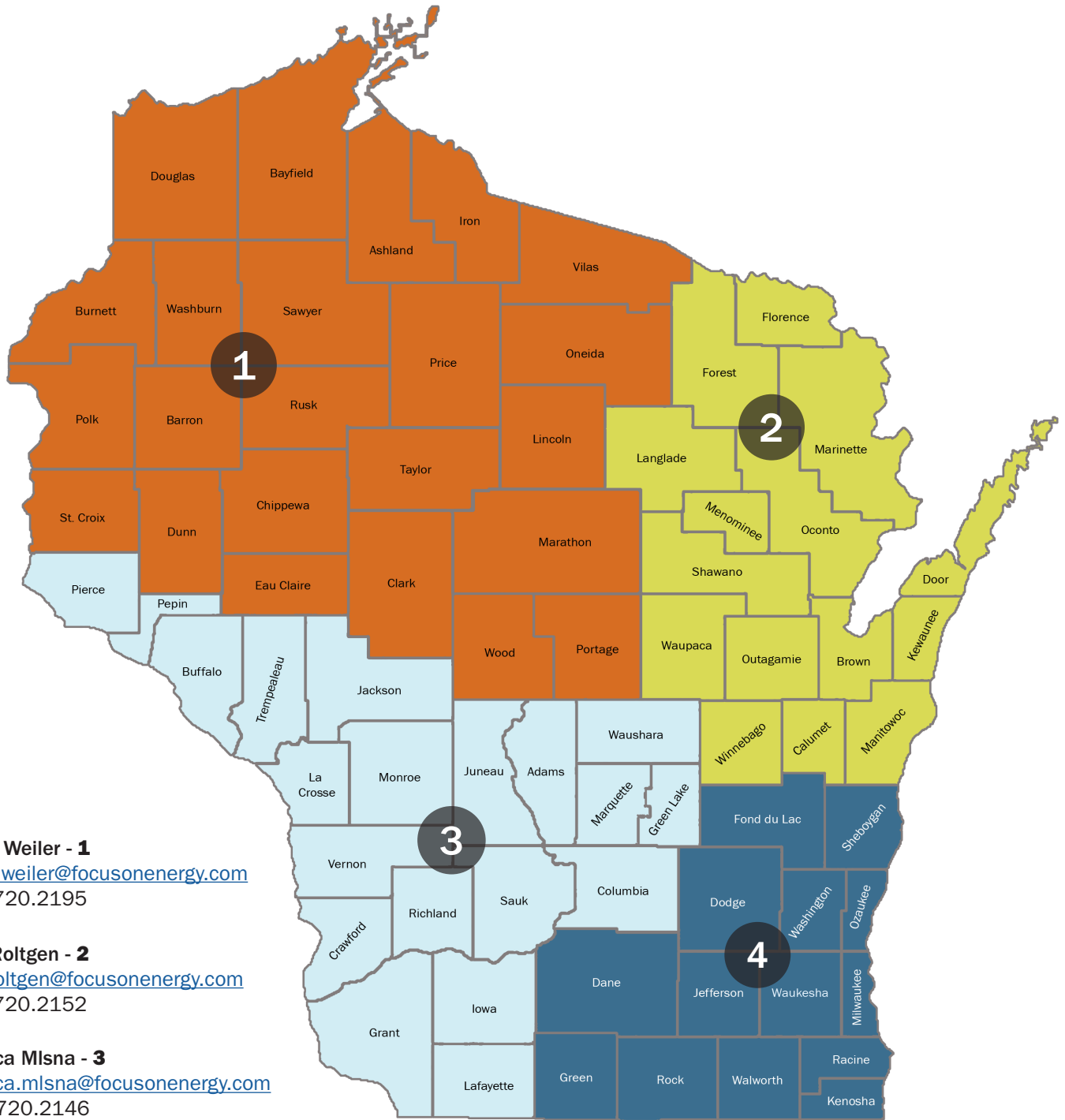
¹Milking cows includes dry cows, excludes heifers not yet fresh.

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LIGHTING		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Horticultural Lighting	Grow Light System, Non-Stacked Indoor Farm	\$0.06/kWh Saved	\$0.06/kWh Saved
	Grow Light System, Supplemented Greenhouse	\$0.06/kWh Saved	\$0.06/kWh Saved
FANS		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Fan	High-Volume Low-Speed (HVLS)	\$50/Fan Diameter (feet)	\$50/Fan Diameter (feet)
	Ventilation/Exhaust	\$75-\$250/Fan	\$75-\$250/Fan
	Circulation	\$25-\$50/Fan	\$25-\$50/Fan
VARIABLE FREQUENCY DRIVES (VFD) AND COMPRESSED AIR		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
VFD, Agriculture Primary Use Water System		\$75/HP	\$45/HP
VFD, Agriculture Secondary Use Water System		\$50-\$75/HP	\$30-\$45/HP
VFD, Irrigation Well Pump		\$50/HP	\$30/HP
VFD, Ventilation/Circulation Fan		\$50-\$75/HP	\$30-\$45/HP
VFD, Process Pump		\$50-\$75/HP	\$30-\$45/HP
VFD, Constant Torque		\$30-\$45/HP	\$20-\$40/HP
Compressed Air Leak Survey and Repair		\$15/HP	Not Eligible
Variable Speed Drive Compressor		\$40/HP	\$40/HP
No Air-Loss Condensate Drain		\$80/Drain	\$80/Drain
SPACE HEATING EQUIPMENT		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Hot Water Boilers		\$1.50-\$4/Input MBh	\$1.50-\$4/Input MBh
Infrared Heater		\$1.50/MBh	\$1/MBh
Furnace		\$100-\$220/Furnace	\$80-\$180/Furnace
Unit Heater		\$2/Input MBh	\$1/Input MBh
Direct-Fired Make-Up Air Unit		\$0.20/CFM	\$0.15/CFM
WATER HEATING EQUIPMENT		EQUIPMENT UPGRADES AND RETROFITS	NEW CONSTRUCTION AND MAJOR RENOVATIONS
Refrigeration Heat Recovery (RHR) Unit		\$600/RHR Unit	\$600/RHR Unit
Commercial Water Heater (Dairy Milk House)		\$500/Water Heater	\$500/Water Heater

2022 ENERGY ADVISOR TERRITORY MAP ASSIGNMENTS

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REDUCING ENERGY WASTE ACROSS WISCONSIN

Focus on Energy, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources, and financial incentives help to implement energy efficiency and renewable energy projects that otherwise would not be completed.

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