







Webinar Logistics & Guidelines



All parties except presenter muted to avoid unnecessary noise distraction

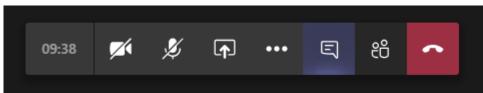


If you have an immediate question, or audio or video is poor please send an instant message to the moderator



We will stop today's presentation several times to take questions

Your Settings



Agenda



Potential Study Scenarios

- Approach to reporting and modeling scenarios
- · Overview and discussion of scenarios under consideration



Ramp Rates

Ramp rates sub-group engagement process



Measure Feedback

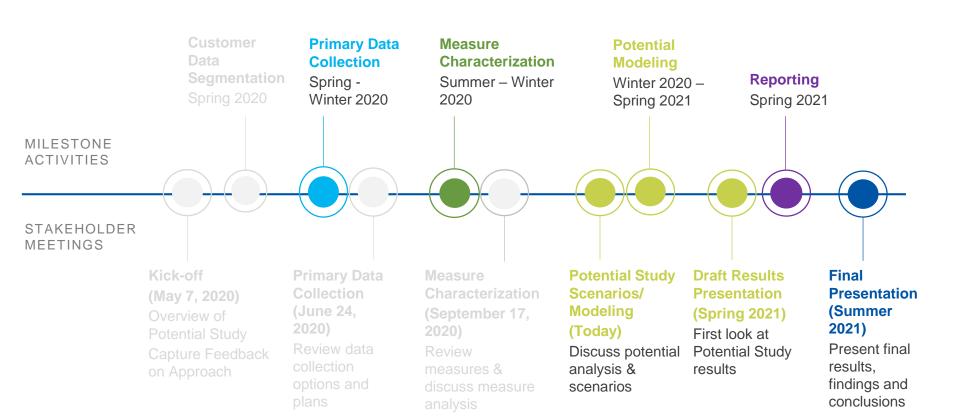
Measure feedback received and Cadmus action



Data Collection Update

- · Virtual site visits
- Commercial and agricultural surveys
- Residential panel
- · Industrial expert interviews

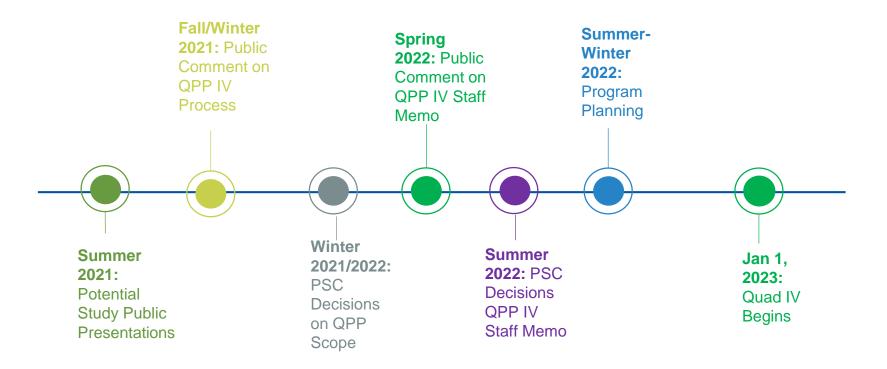
Timeline of Milestones and Meetings

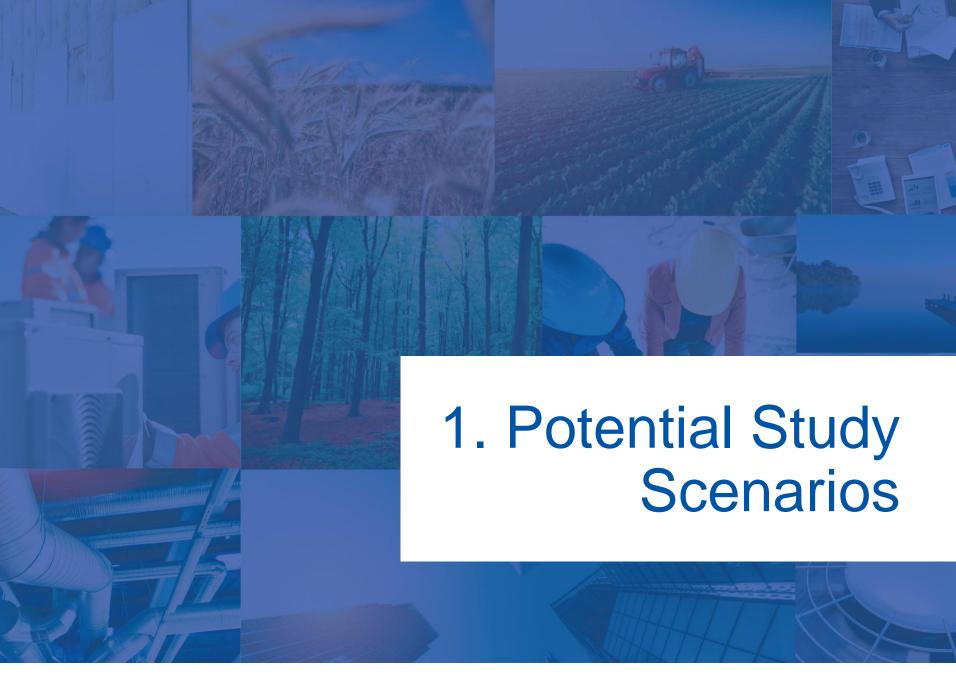


Potential Study Integration With Program Planning



Potential Study and Stakeholder Engagement 1st Step in multi-year Quadrennial IV Planning Process (QPP IV), PSC Docket 5-FE-104





Purpose of Scenarios

The future is inherently uncertain - so it makes sense to consider a range of possible outcomes

2017 Potential Study: 13 scenarios

- Economic potential scenarios
 - Carbon values
 - Discount rates
 - Cost tests
 - Combined effects
 - TRC thresholds
- Budget scenarios
- Residential lighting scenarios

Value to PSC and stakeholders:

- Provides clear insight into which policy levers affect potential
- Provides data on the magnitude of policy choices
- Provides detailed information for Quad IV planning considerations

2021 Potential Study Scenarios

May wish to consider reducing the number of scenarios.

More focused number of scenarios could (1) ensure changes in potential are comparable and (2) streamline reporting

Reminder of Primary Reporting

Optimized potential is the cost-effective EE savings attainable with minimized implementation constraints

Current policy potential, will be subset of optimized potential, constrained by annual budget amounts based on current Focus funding levels.

Optimized Potential

Analogous to the maximum achievable potential from 2017

Current Policy Potential

Subset of Optimized Potential, constrained by annual budgets and based on current Focus funding levels

These were proposed during the third stakeholder meeting on Sep. 17

Overview of Scenarios Under Consideration

Possible Scenarios

- Funding levels
- Discount rates
- Cost-effectiveness test
- Measure level costeffectiveness thresholds
- Carbon value
- Avoided T&D costs
- Combined effects
- EISA backstop timing

Considerations

- Sensitivity to inputs
- Value to the planning process
- Likelihood of occurrence

Reporting Considerations

- Suggest limiting scenarios to a reasonable number
- Focus on most essential, impactful, and informative scenarios

Scenarios

2021 Scenario	2021 Input	Baseline Input Value	Type of Potential Initially Affected	2017 Scenario Input	2017 Scenario Sensitivity (Electric / Gas)*
Funding Level	+50%	Current Policy	Policy Potential	Not a scenario (analyzed incentive level impacts on budget)	N/A
	+100%	,			
Deferred Transmission and Distribution Costs	Included	Not Included	Economic	Not a scenario	N/A
Energy Independence and Security Act (EISA) Backstop Timing	Accelerated compliance	Most likely compliance timing	Technical	Specialty bulbs not impacted	2%
				Delayed EISA backstop implementation	-1%

^{*}Impact on electric Savings, sensitivity compared to base scenario.

Scenarios

2021 Scenario	2021 Input	Baseline Input Value	Type of Potential Initially Affected	2017 Scenario Input	2017 Scenario Sensitivity (Electric / Gas)*
Carbon Value	Market Value (TBD)	Current Value (\$15/ton)	Economic	\$50/ton	7% / 4%
	Social Cost Value			\$30/ton	3% / 1%
	(TBD)			\$0/ton	-3% / -1%
Discount Rates	0%	2%	Economic	0%	6% / 8%
	5%			5%	-5% / -6%
Cost- Effectiveness Test	Societal Cost Test (SCT)	Modified Total Resource Cost Test (mTRC)	Economic	SCT	3% / 5%
	Utility Cost Test (UCT)			UCT	9% / 41%

^{*}Impact on savings, sensitivity compared to base scenario.

Scenarios

2021 Scenario	2021 Input	Baseline Input Value	Type of Potential Initially Affected	2017 Scenario Input	2017 Scenario Sensitivity (Electric / Gas)*
Measure Level Cost- Effectiveness Threshold	0.50	1.00	Economic	0.5	21% / 37%
	0.75			0.75	7% / 18%
Combined Effects	TBD		Economic	UCT	15% / 41%
				SCT	9% / 15%

^{*}Impact on savings, sensitivity compared to base scenario.

The Floor is Open – Feedback Welcome!



Questions/Comments?

- Questions about scenario reporting?
- Questions about scenario modeling?
- Questions or comments about scenarios considered?
- Other questions or comments?



Please add your questions to the meeting chat: we will address questions in the order that they are received & provide opportunity for clarification

Please remain muted until your question is announced



Stakeholder Ramp Rate Engagement Process

Identify Sub-Group Participants

- Residential
- Commercial
- Industrial
- Agricultural

Focus on experts with high familiarity on EE measure adoption

Timing: December 2020

Entire Sub-Groups Meets

- Review measure groups
- Review criteria for assigning ramp rates to groups
- Review ramp rate shapes

Due to high number of measures, assignments made to group (technology and efficiency level)

Timing: January 2021

Break Out Groups Meet

- Review proposed ramp rate assignments
- · Discuss changes

Members of group can focus on measures with most familiarity

Timing: February 2021 (2 week turn around)

Follow Up and Resolve Conflicts

- Cadmus to review and compare ramp rate assignments across sectors
- Seek feedback on potential conflicts
- Update entire stakeholder group

If measure groups span sectors – same measure groups may be assigned different ramp rates

Timing: After 1st Draft

Next step: Identify sub-group members

15 CADMUS

Stakeholder Ramp Rate Engagement Process!



Additional information

- Cadmus and PSC will contact potential members based on expertise
- Time commitment:
 - · Approximately 1.5 hours for first meeting
 - 3-5 hours for ramp rate assignments (depending on expertise)
- Other questions or comments?



Please add your questions to the meeting chat: we will address questions in the order that they are received & provide opportunity for clarification

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Measure Feedback

Feedback Received - Thank You!

5 Organizations
Provided
Feedback

28 Proposed Measures

3 Emerging Tech

25 Existing Tech

3 Sectors

Commercial (18)

Industrial (7)

Residential (4)

Cadmus Action

Adding measures

Conduct additional research

Example of feedback incorporated:

Smart Water Heaters as Residential Measure

Non-residential boiler controls

Emerging technology refrigeration measures

Feedback not incorporated:

Proposed measures with similar measures on existing list (eg. commercial lighting, motor upgrades)

Status of Measure List:

Updated list includes 724 measures

Characterization ongoing – plan to complete December 2020



Data Collection Update

General Population Residential

Income Qualified Residential

140 of 140

Industrial

Agricultural

Panel

600 of 600

Phone Survey

Industrial Experts

Interviews 11 of 10

Dairy / Farm

Surveys

70 of 70

Key equipment saturation and end use data

Key equipment saturation and end use data

Collected information on remaining potential opportunities of key end uses or industrial improvements Gathered supplemental data to complement extensive research conducted for 2016 Study

Commercial

9 Segments

Surveys 604 of 630

Key equipment saturation and end use data

Challenges: Commercial Surveys

Lower than expected response rates for some segments

Healthcare discontinued due to Covid

Virtual Site Visits

Data Collection Ongoing Despite Challenges

33 of 68 office visits completed

8 of 68 retail visits completed

4 of 68 school visits completed

Primary Focus

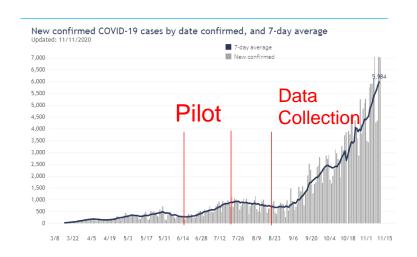
- Lighting equipment saturations
- Other equipment information when available

Challenges

Time intensive to schedule sites

Difficulty speaking with contact

High frequency of sites dropping out



Moving Forward

Focus on retail and offices spaces to obtain high confidence and precision in sectors Focus on schools following completion of office and retail site visits



Q & A and Next Steps



Please add questions and comments to the meeting chat.

Anything that we have or have not discussed today?

Next Stakeholder Meeting:

Draft Results (April 2021) | In the interim, email updates as needed

Your feedback and input is important, please send us feedback

Other feedback opportunities

Email Jeremy Eckstein at Cadmus (jeremy.eckstein@cadmusgroup.com)

or contact **Mitch Horrie** at PSC (<u>Mitch.Horrie@wisconsin.gov</u>)